



How to Stop Scope Creep Once and For All!



Brought to you by...  **The WP** Project Manager's Academy



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Now

- WordPress ***Solution Provider***
- WordCamp ***Speaker***
- Local ***Educator***
- GoDaddy Pro Ambassador
- Creator/Director of...



 **The**
WP Project Manager's Academy



What You Will Learn

- What is Scope Creep?
- How Scope Creep Happens
- The Do's
- The Magic of a Change Budget
- Elements of a Good Change Control Procedure





What is Scope Creep?

When your WordPress project slowly moves into work activities and related costs that weren't previously agreed upon.





How a WordPress Project “Creeps”

1. Lack of clarity
2. Beginning design and development too early.
3. Over-promising with an unrealistic completion date.
4. “Gold-plating” disguised as “over-delivering.”





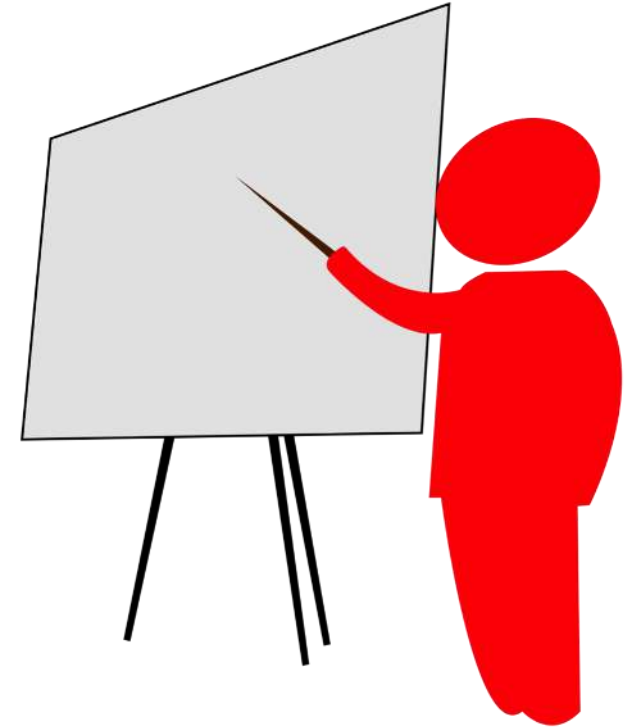
Scope Creep happens when you don't...

- Educate the client
- Spend enough time in the planning phase
- Acknowledge change as inevitable
- Abandon the crystal ball approach
- Position change as opportunity
- Establish and STICK TO a change management process
- Put the client in charge of change



DO Educate Your Client

1. It's not their fault they don't know
2. Discuss your management plan early
3. Be brutally honest about change
4. Suggest other options for content activities





DO Spend Adequate Time Planning



Ph1 – Discovery	40%
Ph2 – Design and Planning	30%
Ph3 – Development and Testing	20%
Ph4 – Deployment and Training	10%



DO Acknowledge Change as Inevitable





DO Abandon the Crystal Ball Approach





DO Position Change as Opportunity





DO Establish and STICK TO a Change Procedure





DO Put the Client in Charge of Change

*Use a Change
Budget*





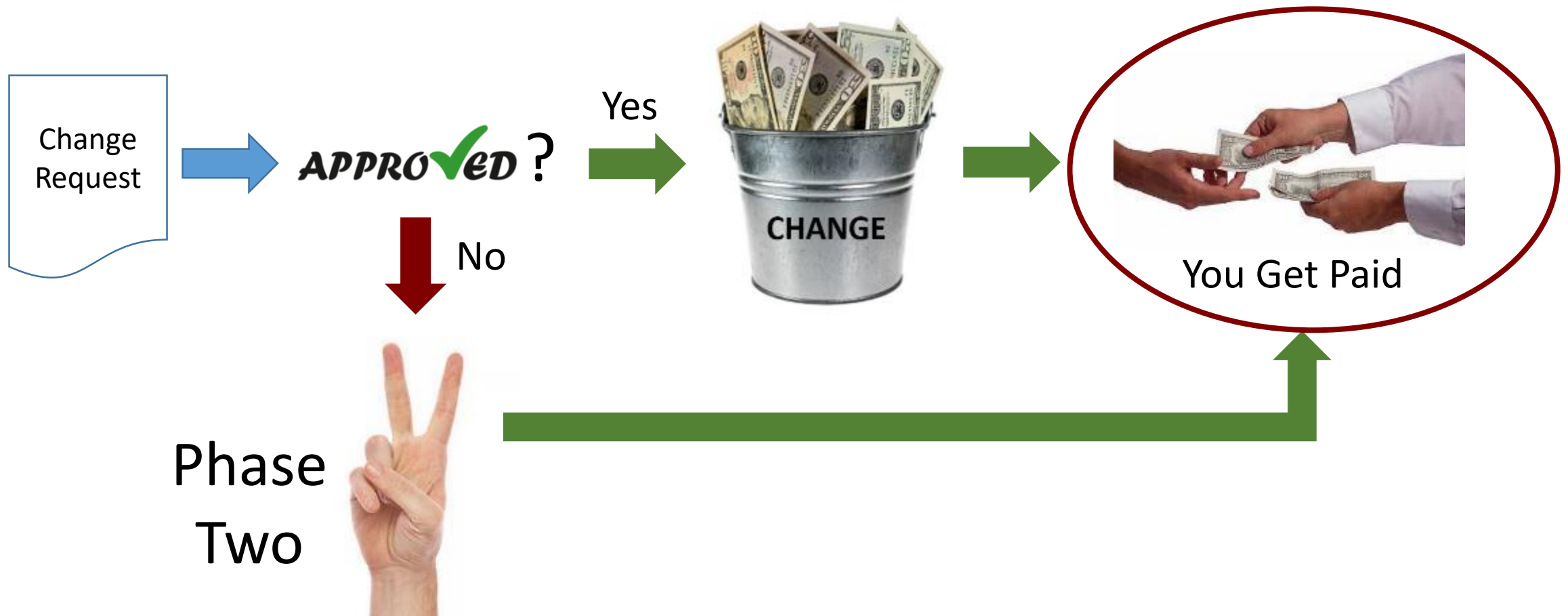
Using a Change Budget means...

- You get paid for all the work you do
- You **ALWAYS** come in UNDER budget!





Getting Paid for All the Work





ALWAYS Coming in Under Budget

- Project Work Estimate = \$5000
- Change Budget (30%) = \$1500
- Total Project Estimate = \$5000 - \$6500



=

If you don't use all the
change budget, you
came in under budget!!



Elements of a Good Change Control Process

- Uses a change budget
- Defines what constitutes a change
- Identifies who can initiate a change request
- Establishes that all change requests are in writing
- Identifies who will assess impact to the project
- Uses a change request log





Elements of a Good Change Control Process

- Specifies where the change requests will be maintained
- Identifies who will approve or reject the change request
- Specifies how long a change approval or rejection should take
- Clearly states what happens if the client does not respond
- Specifies when payment for the change request is due



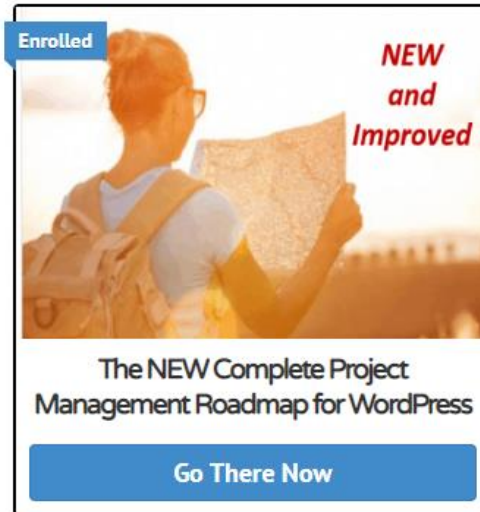
Review

- Educate the client
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How to Learn More...



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**The WordPress
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101 Roadmap**

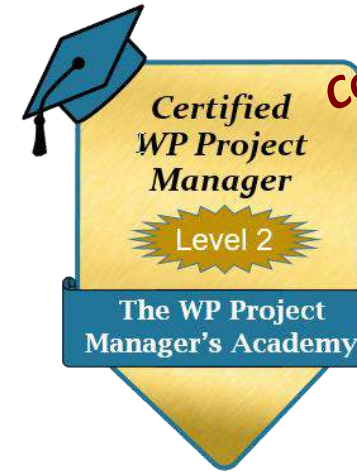


A small one-time fee



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**The Complete
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Roadmap for WordPress**



Coming soon!



thank you



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